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Giovanni Conti

Personal Information

- Nationality: Italian
- Resident in Sharm El Sheikh – Egypt - Tamra Residence apt. 703 -Hadaba

Objective

Hotel GM - Resort Manager / Marketing Sales Manager / Trade / Business

Work experience

- * 1968 – 1980 Italian fashion Business
- 1970 Owner of 2 boutiques in Vicenza
- 1980 5th December ,Expatriate to Republic of Maldives
- 1981 Construction and GM ,marketing of Nika Hotel -Ari Atoll
- 1983 General Manager of Italian Ice Cream shop in the Capital Male’ - Maldives
- 1984 – 1987 General Manager of Tari Village for Club AquariusIGV -Milan
- 1987 – 1989 Renovation and GM of Club Paradise Resort (club Aquarius –I Grandi Viaggi) and Emerald Bay(Viaggi del Ventaglio) in Srilanka
- 1989 – 1993 General Manager of Halaveli Resort in Ari Atoll Maldives for Club Aquarius- I Grandi Viaggi - Milan
- 1993 – 1996 General Manager and Marketing of Bolifushi Resort Male’ atoll – Maldives
- 1993 - 1999 Own Italian Restaurant Twin Peaks –Male’ Capital
- 1993 – 1999 RE.SU .Illy caffe’ sole agent for Maldives and Srilanka.
- 1996 – 2000 General Manager of three Island resorts connected by bridges:
Dhigufinolhu, Veligandu Huraa ,Bodu Huraa – Male’south Atoll -Maldives
Tour Operators : TUI-Hotelplan-LTU – Neckerman (today One and Only)
- 2000 – 2003 Cooperation with Decameron Resort in the Republic of Panama’
- 2000- 2003 Own Italian Restaurant Café de La Torre – Panama Veja
- 2003 winter – General Manager of Paradise Club in Roatan Island - Honduras
- 2003 summer- General Manager of Don Juan Hotel 5 star in Giulianova –Italy for Club Aquarius - Milan
- 2004 winter General Manager Hotel Regina e Fassa in Dolomiti mount- Italy
- 2004 June / October General Manager of Beach Albatros Hotel in Sharm El Sheikh – Egypt
- 2004 Oct. - 2005 Nov. General Manager of Helioland Beach Resort in El Quseir – Egypt
- 2006 -2011 General Manager Sharm Club & Club Reef –Hadaba – Sharm El Sheikh

(Egyptian Vacation Club)

- 2011- 2012 September : GM in Zanzibar (Bawe & Changu islands)- Zanzibar- Tanzania
- 2012 (July / October) GM to Aquarius Watamu Beach Resort – Kenya
- 2012 solovillaggi s.a. Hospitality Advisor Business Consultant - Egypt
- 2013/2015 Hotel Business Consultant-Egypt
- 2015/2016 July SoloResorts Real Estate- Egypt
- 2016 New Operation : Starpoint World Hospitality Business Consultant- Egypt
- 2017/ 2018 Hadar Int.- General Manager – Dubai - UAE
- 2018 / March 2020 : GM Blue Lagoon ,Marsa Alam , Egypt
- 2020/ 2022: Starpoint World Hospitality Consultant
- August 2022/January 2023: Bliss Nada Resort – Marsa Alam - Egypt

Education

Birth in Taranto ,Commercial high school –Puglia -Italy

- 1962 Selected course of sales manager for commercial products
- 1980 Start experience in Tourism Business in Maldives and Srilanka
- Several courses in Tourism Business and great passion for hospitality
- HCCP Certificate n. 033987 on date 20/04/2003

References

HOTELPLAN ITALY –MILAN

UNIVERSAL ENT. PVT.LTD – MALDIVES(MANIKU BROTHERS)

TOURISM MINISTRY OF MALDIVES

I GRANDI VIAGGI : Ms. Anna Pellegrini -anna.pellegrini@igrandiviaggi.it

EGYPTIAN VACATION CLUB Mr. Anwar Helal (Chairman)anwarhelal@gemmaresort.com

ILLY : Mr. Giuseppe Taccari –Export manager

F & B Experiences

Good experience in Italian food and open and manage Italian restaurants

Cooperation in all the management with F&B department and Exc.Chef

Languages

Italian, English, Spanish, French

Awards received

Hotelplan Swiss Tour Operator award – TUI – Ministry of Tourism Maldives

Hobbies

Cooking ,Fishing, Travel

Presentation

Hotels and Resorts are my life! I have made a career around making guests; and my team in my hotels happy.

If the guests are having a good time and the team are engaged, growing and enjoying their life then I am satisfied.

Having worked in hotels and island resorts for the past 40 years, across Asia, Indian Ocean, Central America, Italy, Zanzibar and Egypt, I know that I want to continue to develop myself as an Executive Manager.

I started working in Hospitality at the Nika Hotel in Maldives in the year 1981 during construction with the creator Vanni Borga and I learn from him this then led to a traineeship in which I had to learn every job in the resort. This grassroots experience allows me to relate to my team at all levels, to understand their roles and their challenges and I still enjoy getting in helping the team when the support is required.

For the past years I have been involved in the remodelling and set up of beach-based resorts and in environmentally sensitive areas in Egypt from Marsa Alam to Sharm El Sheikh. These projects have fundamentally improved the offering of the resorts for the guests as well as the team. I have a belief that if you do the best for your guests and team then the guests will return and profitability will be driven organically.

I enjoy using my creative flair to create a diverse and unique guest journey within the hotel while maintaining costs for the owners, improving team engagement and undertaking corporate social responsibility initiatives. My skills lie in never standing still but continually working to improve, both my hotels and myself.