



Valmik Patil

valmik979@gmail.com

Mob: +91 9004527979

New Mumbai- India

Operations Manager, Projects Manager

Led Multiple Businesses, Achieved Profitable Outcomes

With over two decades of diverse experience, I have honed my leadership skills in various industries. My expertise lies in strategic planning, operations management, and team leadership, with a proven track record of achieving business growth and operational excellence. My technical skills in SAP, AutoCAD, and AI tools, Digital Marketing, SEO, SMO complement my ability to oversee departments and execute projects efficiently.

Key Responsibilities & Achievements

From 2016 till March 2025.

Founder & CEO: Higin Cleaning Systems. Thane- Mumbai

Director : Smartcon Labs Pvt. Ltd. New Mumbai

- Founded and led two independent ventures, overseeing end-to-end business operations including **Sales & Marketing, Human Resources, Finance, and Strategic Planning**.
- Achieved **break-even within six months** of launching a premium dry-cleaning brand, scaling to **multiple outlets within two years** through targeted growth strategies.
- Built and operated a successful **corporate and industrial laundry service**, serving major clients such as **Siemens India, Piramal Pharma, Raptakos Brett, and Angria Cruise**.
- Spearheaded the development of a **Blockchain-based payment remittance platform**, but challenged with complex regulatory hurdles and international compliance frameworks.
- Drove **turnaround strategies** that improved profitability and **successfully exited both businesses at optimal valuation**.

From March, 2011- June2015 **Deputy General Manager- Operations,
INTERMAINT SAE, Alexandria, Egypt.**

- Led overall plant operations, overseeing **6 department managers, 10 engineers, and ~150 workers**, with strong focus on **quality, cost control, and timely delivery**.
- Enhanced production systems and processes, successfully achieving a consistent average **monthly output of 200 MT** while maintaining **zero major safety incidents** and high quality standards.
- Built strong, trust-based relationships with **international and local clients**, ensuring transparency and clarity through structured project communication on progress, quality, and timelines.
- Drove a culture of **operational discipline and team motivation**, significantly boosting performance, ownership, and morale across the plant workforce.

- Implemented a **comprehensive Standard Operating Procedure (SOP) system** across all departments, enabling smoother, semi-automated operations and reducing managerial dependency.
- Optimized inventory management and procurement, ensuring **uninterrupted production** with effective cost containment and minimal material wastage.
- Earned client recognition for exceptional delivery quality, responsiveness, and system improvements that elevated the company's reputation in the MENA region.

From Aug, 2009- Feb2011- **Plant Manager**

Steel Advanced Building's Systems, (SABS) Cairo, Egypt.

- **Scaled plant production capacity by 3.5×** within one year through optimization of operations, product standardization, effective logistics, competitive outsourcing, and inventory management—achieving a **40% reduction in overall project costs**.
- Directed all aspects of **manufacturing, production control, plant maintenance**, and shift operations for a **two-shift workforce of 70+ personnel**.
- Managed end-to-end **logistics and supply chain** for export-oriented projects, including raw material imports and accessory procurement, ensuring on-time deliveries and minimal delays.
- Maintained **inventory levels in alignment with project schedules**, preventing material shortages and ensuring uninterrupted fabrication cycles.
- Led **weekly internal meetings** and submitted regular production and maintenance reports; participated in **monthly management reviews** to align factory performance with corporate goals.
- Developed and monitored **plant budget**, focusing on overhead control and fabrication cost efficiency.
- Oversaw **QHSE functions**, maintaining compliance with **ISO 18001** standards and implementing best practices for workplace safety and operational housekeeping.
- Established and executed **ISO-based SOPs** across all plant departments to support consistent quality, traceability, and continuous improvement.

From April, 2007- Jul, 2009 – **Asst. Projects Manager**

CMI FPE Ltd., Mumbai, India (CMI Group Belgium)

- Managed and successfully delivered major international projects, including:
 - **Galvanizing Line for ArcelorMittal, Brazil**
 - **Pickling Line and Cold Rolling Mills (4 & 6 High) for WASCOW, Iran**
- Led full project lifecycle activities—from **contract review and kickoff** through to **manufacturing, logistics, site execution, and final client handover**.
- Planned and scheduled project activities, coordinated across **multiple departments and manufacturing units**, ensuring alignment with time, cost, and quality goals.
- Handled **techno-commercial evaluations**, vendor negotiations, and procurement of **high-value, long lead-time equipment**
- Oversaw **logistics, billing schedule, DEEC list preparation, and export documentation** to ensure smooth invoicing and customs compliance.
- Utilized **SAP PS module** to monitor project progress, budgets, and cash flow performance, regularly reporting on cost elements to management.
- Coordinated **on-site erection and commissioning** activities in collaboration with the field execution teams.
- Secured **project completion certificates** and ensured final client payments as per contractual terms.

From July2003-Mar-2007 **Project Engineer (On Site).**
Gopani Metal Ind. Pvt. Ltd, Navi Mumbai.

- Spearheaded the **end-to-end construction and commissioning of an industrial complex**, including 500 tons of steel fabrication, civil work, utilities, electrification, and installation of key process equipment (pickling plant, ETP, slitting line) — successfully delivered within **1 year**.
- Directed the **construction of heavy-duty factory and admin buildings**, ensuring precise execution of structural and layout plans as per architectural and statutory standards.
- Managed and coordinated civil, mechanical, and electrical contractors, ensuring timely project delivery and adherence to quality benchmarks.
- Supervised the **erection and commissioning** of:
 - **1550mm wide push-pull pickling line & Effluent Treatment Plant (ETP)**
 - **Hot Rolled (HR) slitting line and EOT cranes.**
- Took charge of **plant operations and electro-mechanical maintenance**, delivering consistent, high-quality production post-commissioning.
- Oversaw **complete maintenance operations** for critical plant equipment, including **EOT cranes, levelers, shearing machines, slitting lines, and pickling lines**, ensuring optimal uptime, safety compliance, and production continuity.

Fabrication & Specialized Project Experience:

- Qualified welders as per **ASME Section IX (BPVC)** for Indian Oil Tanking Ltd.'s refinery pipeline projects.
- Led the fabrication and export of a **500-ton skid-mounted structure** for an **HCL synthesis unit** for Omega Chemicals, Australia.
- Successfully executed the fabrication of **300 LPG generator manifolds** for Reliance Industries Ltd., and managed the **5,000 MT CDMA antenna project** for Reliance Communications across India.

EDUCATION

- B. Tech. – Mechanical Engineering, Dr. BATU, India – 2003
- Diploma – Mechanical Engineering, MSBTE, Mumbai – 2000

TECHNICAL SKILLS

SAP (PS Module), AutoCAD, MS Office, AI Tools, Digital Marketing, Project Scheduling, ERP Systems

LANGUAGES

English, Hindi, Marathi, Basic Egyptian Arabic

ADDITIONAL DETAILS

Date of Birth: 14 April 1978 | Marital Status: Married | Passport: Z6810747 (Valid till July 2032)

DECLARATION

I declare that the information furnished above is true to the best of my knowledge and belief.

Valmik P. Patil